

BETHEL LOCAL DEVELOPMENT CORPORATION

FINANCIAL STATEMENTS

DECEMBER 31, 2012

BETHEL LOCAL DEVELOPMENT CORPORATION

DECEMBER 31, 2012

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INDEPENDENT AUDITORS' REPORT

To the Board of the Bethel Local
Development Corporation
White Lake, NY

We have audited the accompanying statement of financial position of the Bethel Local Development Corporation, a component unit of the Town of Bethel, New York, as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bethel Local Development Corporation as of December 31, 2012 and 2011, and the results of its operations and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 2, 2013, on our consideration of the Bethel Local Development Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Bethel Local Development Corporation's internal control over financial reporting and compliance.

Cooper, Nemana & Co. CPA's LLP

Mongaup Valley, New York

April 2, 2013

BETHEL LOCAL DEVELOPMENT CORPORATION
STATEMENT OF FINANCIAL POSITION
DECEMBER 31,

	<u>2012</u>	<u>2011</u>
ASSETS		
Current Assets		
Cash	\$ 2,415	\$ 22,332
Accounts Receivable	802	-
Grants Receivable	<u>14,806</u>	<u>-</u>
Total Current Assets	<u>18,023</u>	<u>22,332</u>
Fixed Assets		
Smallwood Golf Course	<u>77,489</u>	<u>58,035</u>
Total Fixed Assets	<u>77,489</u>	<u>58,035</u>
TOTAL ASSETS	<u><u>\$ 95,512</u></u>	<u><u>\$ 80,367</u></u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Current Liabilities		
Accounts Payable	\$ 221	\$ 1,416
Loans Payable (Note 5)	<u>106,517</u>	<u>83,769</u>
Total Current Liabilities	<u>106,738</u>	<u>85,185</u>
TOTAL LIABILITIES	<u>106,738</u>	<u>85,185</u>
NET ASSETS		
Temporarily Restricted (Note 4)	3,459	2,049
Unrestricted	<u>(14,685)</u>	<u>(6,867)</u>
TOTAL NET ASSETS	<u>(11,226)</u>	<u>(4,818)</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 95,512</u></u>	<u><u>\$ 80,367</u></u>

SEE ACCOMPANYING NOTES AND AUDITORS' OPINION

BETHEL LOCAL DEVELOPMENT CORPORATION
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31,

	<u>2012</u>	<u>2011</u>
OPERATING REVENUES		
Farmers Market	\$ 1,825	\$ 2,610
Miscellaneous Income	116	1,470
Net Assets Released From Restrictions (Note 3)	<u>86,213</u>	<u>106,605</u>
 TOTAL OPERATING REVENUES	 <u>88,154</u>	 <u>110,685</u>
OPERATING EXPENSES		
Program Expenses	88,045	111,396
Consulting	4,148	7,600
Legal and Professional Fees	3,750	1,572
Miscellaneous Expenses	<u>29</u>	<u>472</u>
 TOTAL OPERATING EXPENSES	 <u>95,972</u>	 <u>121,040</u>
 INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	 <u>(7,818)</u>	 <u>(10,355)</u>
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS		
Grant Income	81,840	105,000
Contributions	5,783	1,535
Net Assets Released From Restrictions (Note 3)	<u>(86,213)</u>	<u>(106,605)</u>
 INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	 <u>1,410</u>	 <u>(70)</u>
 INCREASE (DECREASE) IN NET ASSETS	 <u>(6,408)</u>	 <u>(10,425)</u>
 NET ASSETS - Beginning of Period	 <u>(4,818)</u>	 <u>5,607</u>
 NET ASSETS – End of Period	 <u>\$ (11,226)</u>	 <u>\$ (4,818)</u>

SEE ACCOMPANYING NOTES AND AUDITORS' OPINION

BETHEL LOCAL DEVELOPMENT CORPORATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,

	<u>2012</u>	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) In Net Assets	\$ (6,408)	\$ (10,425)
Adjustment To Reconcile Change In Net Assets To Net Cash From Operating Activities:		
(Increase) Decrease In Operating Assets:		
Accounts Receivable	(802)	-
Grants Receivable	(14,806)	26,232
Increase (Decrease) In Operating Liabilities:		
Accounts Payable	<u>(1,195)</u>	<u>665</u>
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>(23,211)</u>	<u>16,472</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase Of Property And Equipment	<u>(19,454)</u>	<u>(58,035)</u>
NET CASH USED BY INVESTING ACTIVITIES	<u>(19,454)</u>	<u>(58,035)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds of Loans Payable	<u>22,748</u>	<u>60,222</u>
NET CASH PROVIDED BY FINANCING ACTIVITIES	<u>22,748</u>	<u>60,222</u>
NET INCREASE (DECREASE) IN CASH	(19,917)	18,659
CASH – Beginning Of Year	<u>22,332</u>	<u>3,673</u>
CASH – End Of Year	<u>\$ 2,415</u>	<u>\$ 22,332</u>

SEE ACCOMPANYING NOTES AND AUDITORS' OPINION

BETHEL LOCAL DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Operations

The Bethel Local Development Corporation was established in May 1998 under Section 1411 of the Not For Profit Corporation Law, which covers local development corporations. The purpose of the Bethel Local Development Corporation is to foster the creation, retention and expansion of jobs and economic opportunities within the Town of Bethel, located in Sullivan County, New York.

Financial Reporting Entity

The Bethel Local Development Corporation is a nonprofit corporation and is a component unit of the Town of Bethel, New York. The Town of Bethel appoints the board members of the Bethel Local Development Corporation. The financial activities of the Bethel Local Development Corporation are combined with the financial activities of the Town of Bethel and other component units, which constitutes the entire reporting entity for the Town of Bethel.

Basis of Accounting

The financial statements of the Bethel Local Development Corporation have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP). Financial position and activities are reported according to three classes of net assets as follows:

Unrestricted Net Assets – Represents resources recognized as unrestricted and are available for support of operations.

Temporarily Restricted Net Assets – Represents resources recognized as restricted until such a time when all associated restrictions have been met.

Permanently Restricted Net Assets – Represents resources that contain a stipulation that permanently restricts the use of such funds but allows earnings from the funds to be used in a certain manner.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

BETHEL LOCAL DEVELOPMENT CORPORATION
 NOTES TO THE FINANCIAL STATEMENTS
 DECEMBER 31, 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash

For the statement of cash flows, the Bethel Local Development Corporation considers all highly liquid investments as cash.

Reclassifications

Certain items at December 31, 2011 have been reclassified to conform to the presentation at December 31, 2012. The reclassifications have no effect on the change in net assets for the year ended December 31, 2011.

NOTE 2 – CASH AND INVESTMENTS

Corporation monies are deposited in FDIC-insured commercial banks in the form of demand deposits or certificates of deposit.

NOTE 3 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from grantor/donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the grantor/donor.

Time or Purpose Restrictions Accomplished:

	<u>2012</u>	<u>2011</u>
New York Main Street Phase II	\$ 81,840	\$ 105,000
CEAP Program	150	1,500
Literacy Center	287	105
Smallwood Fire – 911 Memorial	3,725	-
Too Many Cats	<u>211</u>	<u>-</u>
	<u>\$ 86,213</u>	<u>\$ 106,605</u>

BETHEL LOCAL DEVELOPMENT CORPORATION
 NOTES TO THE FINANCIAL STATEMENTS
 DECEMBER 31, 2012

NOTE 4 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following programs and/or purposes:

	<u>2012</u>	<u>2011</u>
CEAP Program	\$ 1,605	\$ 1,755
Friends 4 Friends	294	294
Literacy Center	447	-
Smallwood Fire – 911 Memorial	979	-
Too Many Cats	<u>134</u>	<u>-</u>
	<u>\$ 3,459</u>	<u>\$ 2,049</u>

NOTE 5 – LOANS PAYABLE

The Bethel Local Development Corporation receives loans from the Town of Bethel to finance various projects in anticipation of future revenues, such as grant income, that will be used to repay the loans. As of December 31, 2012, the Bethel Local Development Corporation had outstanding loans with the Town of Bethel for the following purposes:

Smallwood Golf Course	\$ 77,489
Operating Funds	12,981
Bicentennial	<u>16,047</u>
 TOTAL	 <u>\$ 106,517</u>

NOTE 6 – SMALLWOOD GOLF COURSE

On November 4, 2011, the Bethel Local Development Corporation purchased a golf course located in the Town of Bethel, New York from the County of Sullivan. The Corporation currently capitalizes all costs related to the maintenance of the property in anticipation of selling the property at a future date. The capitalized costs for the property were \$58,035 and \$19,454 for the years ended December 31, 2012 and 2011, respectively, resulting in a cost basis of \$77,489 as of December 31, 2012. No depreciation is recognized on the property.

NOTE 7 – EVENTS OCCURRING AFTER REPORTING DATE

The Bethel Local Development Corporation has evaluated events and transactions that occurred between December 31, 2012 and April 2, 2013, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements.

COOPER, NIEMANN & CO., LLP

Certified Public Accountants



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with an eye on
tomorrow

April 2, 2013

To the Board of the Bethel Local
Development Corporation
White Lake, New York

In planning and performing our audit of the financial statements of the Bethel Local Development Corporation as of and for the years ended December 31, 2012 and 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Bethel Local Development Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements in accordance with *Government Auditing Standards*, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

The management of the Bethel Local Development Corporation is responsible for establishing and maintaining an internal control structure. An internal control system consists of five elements: the control environment, risk assessment, information and communication, monitoring, and control activities. Our consideration of internal control was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. This letter does not affect our report dated April 2, 2013 on the financial statements of the Bethel Local Development Corporation. Our comments are summarized as follows:

Certain matters involving the internal control structure and its operation have been discussed verbally with the appropriate administrative personnel.

In conclusion, we would like to thank the Staff who assisted us during our examination, and provided us with all the necessary records.

Very truly yours,

Cooper, Niemann & Co. CPAs LLP

Cooper, Niemann & Co., CPAs, LLP

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON
COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Independent Auditor's Report

To the Board of the Bethel Local
Development Corporation
White Lake, New York 12786

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Bethel Local Development Corporation, a component unit of the Town of Bethel, New York, as of and for the years ended December 31, 2012 and 2011, and the related notes to the financial statements, which collectively comprise the Bethel Local Development Corporation's financial statements and have issued our report thereon dated April 2, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Bethel Local Development Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Bethel Local Development Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Bethel Local Development Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses, as defined above. However, material weaknesses may exist that have not been identified. We did identify a deficiency in internal control that we consider to be a significant deficiency. We consider the deficiency described below to be a significant deficiency in internal control:

Management does not possess the necessary training required to prepare the financial statements in accordance with accounting principles generally accepted in the United States of America.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Bethel Local Development Corporation, New York's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Cooper, Newman & Co. CPA's LLP
Mongaup Valley, New York
April 2, 2013